# Everything you need to know about your Real Estate Market Today!

Compliments of:

Generations Real Estate Partners

604.936.7653 team@generationsrep.com GenerationsRep.com

### RE/MAX Sabre Realty

102 - 2748 Lougheed Highway Port Coquitlam, BC V3B 6P2





# **BURNABY**

# FEBRUARY 2023

## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	0	1	NA*
1,250,001 - 1,500,000	11	8	73%
1,500,001 - 1,750,000	17	10	59%
1,750,001 - 2,000,000	32	17	53%
2,000,001 - 2,250,000	20	3	15%
2,250,001 - 2,500,000	18	3	17%
2,500,001 - 2,750,000	13	4	31%
2,750,001 - 3,000,000	26	0	NA
3,000,001 – 3,500,000	23	1	4%
3,500,001 - 4,000,000	12	1	8%
4,000,001 - 4,500,000	1	0	NA
4,500,001 – 5,000,000	3	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	180	48	27%
2 Bedrooms & Less	8	3	38%
3 to 4 Bedrooms	55	22	40%
5 to 6 Bedrooms	61	14	23%
7 Bedrooms & More	56	9	16%
TOTAL*	180	48	27%
CmanCtata®	lanuami	Горилова	Variance

SnapStats®	January	February	Variance
Inventory	190	180	-5%
Solds	26	48	85%
Sale Price	\$1,864,000	\$1,853,500	-1%
Sale Price SQFT	\$634	\$711	12%
Sale to List Price Ratio	92%	100%	9%
Days on Market	45	12	-73%

#### Community DETACHED HOUSES

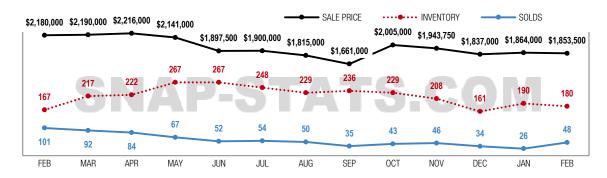
2 2 1 2			0 1 0 11
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	5	4	80%
Buckingham Heights	4	0	NA
Burnaby Hospital	2	1	50%
Burnaby Lake	10	2	20%
Cariboo	0	0	NA
Capitol Hill	12	5	42%
Central	3	1	33%
Central Park	3	0	NA
Deer Lake	2	0	NA
Deer Lake Place	3	1	33%
East Burnaby	11	3	27%
Edmonds	8	0	NA
Forest Glen	12	2	17%
Forest Hills	2	1	50%
Garden Village	2	0	NA
Government Road	9	0	NA
Greentree Village	0	0	NA
Highgate	2	2	100%
Metrotown	5	1	20%
Montecito	12	1	8%
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	11	4	36%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	2	1	50%
South Slope	19	4	21%
Sperling-Duthie	5	1	20%
Sullivan Heights	2	0	NA
Suncrest	2	1	50%
The Crest	3	4	133%*
Upper Deer Lake	7	2	29%
Vancouver Heights	7	1	14%
Westridge	7	1	14%
Willingdon Heights	6	5	83%
TOTAL*	180	48	27%
	-		

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY DETACHED: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3 mil to \$3.5 mil, Forest Glen, Montecito and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Capitol Hill and 3 to 4 bedroom properties

### 13 Month Market Trend



#### Compliments of...

Generations Real Estate Partners RE/MAX Sabre Realty

604.936.7653



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# **BURNABY**

# FEBRUARY 2023

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Colon	Sales Ratio
\$0 – 100,000	Inventory ()	Sales 0	NA
100,001 – 200,000	0	0	NA NA
200,001 – 200,000	0	0	NA
300,001 – 300,000	2	0	NA NA
	11	12	109%*
400,001 - 500,000 500,001 - 600,000	56	35	63%
	84	55 51	
600,001 – 700,000		41	61%
700,001 - 800,000	84 72		49%
800,001 - 900,000	. –	30	42%
900,001 - 1,000,000	75	23	31%
1,000,001 - 1,250,000	78	13	17%
1,250,001 - 1,500,000	45	5	11%
1,500,001 – 1,750,000	20	2	10%
1,750,001 – 2,000,000		1	9%
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	4	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	548	213	39%
0 to 1 Bedroom	130	60	46%
2 Bedrooms	306	121	40%
3 Bedrooms	103	27	26%
4 Bedrooms & Greater	9	5	56%
TOTAL*	548	213	39%
CnanCtata®	lonuoni	Echruory	Variance

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SnapStats®	January	February	Variance	
Inventory	549	548	0%	
Solds	96	213	122%	
Sale Price	\$727,000	\$726,000	0%	
Sale Price SQFT	\$825	\$819	-1%	
Sale to List Price Ratio	98%	98%	0%	
Days on Market	32	14	-56%	

#### Community CONDOS & TOWNHOMES

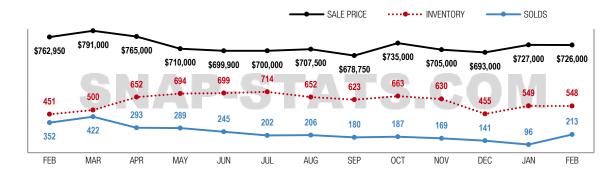
Community Constant A	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	0	0	NA
Brentwood Park	184	58	32%
Buckingham Heights	0	0	NA
Burnaby Hospital	2	0	NA
Burnaby Lake	2	4	200%*
Cariboo	10	5	50%
Capitol Hill	4	2	50%
Central	1	0	NA
Central Park	7	6	86%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	1	0	NA
Edmonds	32	10	31%
Forest Glen	36	7	19%
Forest Hills	2	0	NA
Garden Village	0	0	NA
Government Road	6	3	50%
Greentree Village	0	0	NA
Highgate	20	12	60%
Metrotown	158	49	31%
Montecito	2	1	50%
Oakdale	0	0	NA
Oaklands	2	0	NA
Parkcrest	0	1	NA*
Simon Fraser Hills	11	5	45%
Simon Fraser University SFU	30	15	50%
South Slope	24	20	83%
Sperling-Duthie	0	0	NA
Sullivan Heights	9	8	89%
Suncrest	0	0	NA
The Crest	1	2	200%*
Upper Deer Lake	0	0	NA
Vancouver Heights	4	3	75%
Westridge	0	2	NA*
Willingdon Heights	0	0	NA
TOTAL*	548	213	39%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Brentwood Park, Edmonds, Forest Glen, Metrotown and 3 bedrooms
- Sellers Best Bet\*\* Selling homes in Highgate, South Slope, Sullivan Heights and minimum 4 bedrooms \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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# NEW WESTMINSTER

## FEBRUARY 2023

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	1	()	NA
700,001 – 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	3	7	233%*
1,250,001 – 1,500,000	12	3	25%
1,500,001 – 1,750,000	10	1	10%
1,750,001 - 2,000,000	11	0	NA
2,000,001 - 2,250,000	7	0	NA
2,250,001 - 2,500,000	9	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	3	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	62	11	18%
			0=0/
2 Bedrooms & Less	8	2	25%
3 to 4 Bedrooms	19	6	32%
5 to 6 Bedrooms	31	3	10%
7 Bedrooms & More	4	0	NA 100/
TOTAL*	62	11	18%

SnapStats®	January	February	Variance
Inventory	54	62	15%
Solds	11	11	0%
Sale Price	\$1,235,000	\$1,225,000	-1%
Sale Price SQFT	\$638	\$733	15%
Sale to List Price Ratio	99%	94%	-5%
Days on Market	17	12	-29%

#### Community DETACHED HOUSES

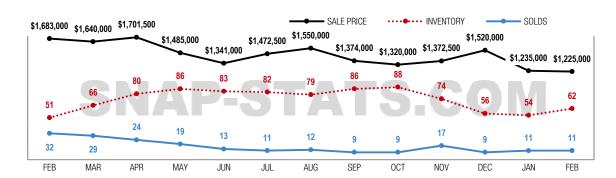
Inventory	Sales	Sales Ratio
0	0	NA
3	2	67%
0	0	NA
0	0	NA
9	1	11%
1	0	NA
0	1	NA*
0	0	NA
21	1	5%
3	1	33%
4	0	NA
10	4	40%
4	0	NA
7	1	14%
62	11	18%
	0 3 0 0 9 1 0 0 21 3 4 10 4 7	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator NEW WESTMINSTER DETACHED: Balanced Market at 18% Sales Ratio average (1.8 in 10 homes selling rate)
- Homes are selling on average 6% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 25% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Queensborough and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in The Heights and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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#### Price Band & Bedroom CONDOS & TOWNHOMES

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SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 - 400,000	4	2	50%
400,001 - 500,000	15	8	53%
500,001 - 600,000	26	10	38%
600,001 - 700,000	27	14	52%
700,001 - 800,000	21	9	43%
800,001 - 900,000	13	7	54%
900,001 - 1,000,000	16	2	13%
1,000,001 - 1,250,000	14	3	21%
1,250,001 - 1,500,000	5	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	Ŏ.	0	NA
TOTAL*	143	55	38%
TOTAL	1 10	00	0070
0 to 1 Bedroom	37	16	43%
2 Bedrooms	70	33	47%
3 Bedrooms	34	5	15%
4 Bedrooms & Greater	2	1	50%
TOTAL*	143	55	38%
TOTAL	140	00	JU /0

TOTAL*	143	55	38%
SnapStats®	January	February	Variance
Inventory	145	143	-1%
Solds	29	55	90%
Sale Price	\$600,000	\$635,000	6%
Sale Price SQFT	\$727	\$655	-10%
Sale to List Price Ratio	96%	100%	4%

#### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	30	13	43%
Fraserview	16	7	44%
GlenBrooke North	1	2	200%*
Moody Park	5	0	NA
North Arm	0	0	NA
Quay	22	14	64%
Queensborough	26	5	19%
Queens Park	0	0	NA
Sapperton	3	4	133%*
The Heights	1	0	NA
Uptown	38	10	26%
West End	1	0	NA
TOTAL*	143	55	38%

\*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

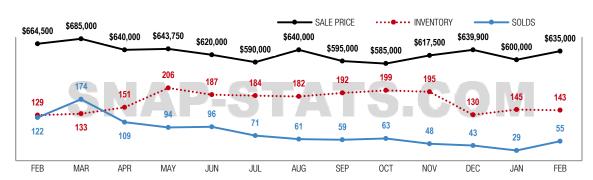
#### **Market Summary**

Days on Market

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 38% Sales Ratio average (3.8 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$800,000 to \$900,000 with average 54% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Queensborough and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Quay and 2 bedroom properties

-30%

#### 13 Month **Market Trend**



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances

## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	5	5	100%
1,250,001 - 1,500,000	15	6	40%
1,500,001 - 1,750,000	24	10	42%
1,750,001 - 2,000,000	28	5	18%
2,000,001 - 2,250,000	10	4	40%
2,250,001 - 2,500,000	21	2	10%
2,500,001 - 2,750,000	10	0	NA
2,750,001 - 3,000,000	14	1	7%
3,000,001 - 3,500,000	6	0	NA
3,500,001 - 4,000,000	11	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	148	34	23%
2 Bedrooms & Less	3	1	33%
3 to 4 Bedrooms	52	18	35%
5 to 6 Bedrooms	56	9	16%
7 Bedrooms & More	37	6	16%
TOTAL*	148	34	23%

SnapStats®	January	February	Variance
Inventory	166	148	-11%
Solds	20	34	70%
Sale Price	\$1,492,500	\$1,659,542	11%
Sale Price SQFT	\$633	\$628	-1%
Sale to List Price Ratio	96%	98%	2%
Days on Market	8	20	150%

#### Community DETACHED HOUSES

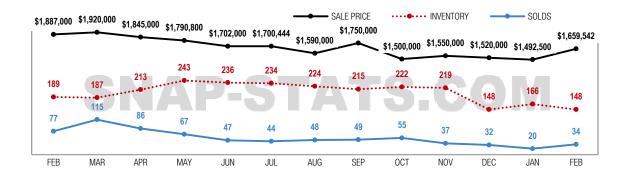
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	17	6	35%
Canyon Springs	0	1	NA*
Cape Horn	5	1	20%
Central Coquitlam	28	9	32%
Chineside	1	0	NA
Coquitlam East	8	5	63%
Coquitlam West	33	2	6%
Eagle Ridge	2	0	NA
Harbour Chines	2	0	NA
Harbour Place	4	1	25%
Hockaday	2	2	100%
Maillardville	10	0	NA
Meadow Brook	0	0	NA
New Horizons	6	0	NA
North Coquitlam	0	0	NA
Park Ridge Estates	0	1	NA*
Ranch Park	12	1	8%
River Springs	2	2	100%
Scott Creek	1	1	100%
Summitt View	0	0	NA
Upper Eagle Ridge	0	0	NA
Westwood Plateau	15	2	13%
Westwood Summit	0	0	NA
TOTAL*	148	34	23%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 42% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.75 mil to \$3 mil, Coquitlam West, Ranch Park, Westwood Plateau and minimum 5 bedrooms
- Sellers Best Bet\*\* Selling homes in Coquitlam East and 3 to 4 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



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# COQUITLAM

# FEBRUARY 2023

## Price Band & Bedroom CONDOS & TOWNHOMES

\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000       0       NA         300,001 - 400,000       2       1       50%         400,001 - 500,000       9       10       1111%*         500,001 - 600,000       49       25       51%         600,001 - 700,000       32       24       75%         700,001 - 800,000       46       19       41%         800,001 - 900,000       28       11       39%         900,001 - 1,000,000       27       6       22%         1,000,001 - 1,250,000       26       19       73%         1,250,001 - 1,500,000       21       4       19%         1,500,001 - 1,750,000       3       0       NA         2,750,001 - 2,000,000       1       0       NA         2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       1       0       NA         10TAL*       246       119       48%         0 to 1 Bedrooms       65       29       45%	\$0 - 100,000		0	NA
300,001 - 400,000       2       1       50%         400,001 - 500,000       9       10       111%*         500,001 - 600,000       49       25       51%         600,001 - 700,000       32       24       75%         700,001 - 800,000       46       19       41%         800,001 - 900,000       28       11       39%         900,001 - 1,000,000       27       6       22%         1,000,001 - 1,250,000       26       19       73%         1,250,001 - 1,500,000       21       4       19%         1,500,001 - 1,750,000       3       0       NA         2,000,001 - 2,250,000       0       NA         2,250,001 - 2,500,000       1       0       NA         2,550,001 - 2,500,000       1       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       1       0       NA         T	100,001 - 200,000	0	0	NA
400,001 – 500,000       9       10       111%*         500,001 – 600,000       49       25       51%         600,001 – 700,000       32       24       75%         700,001 – 800,000       46       19       41%         800,001 – 900,000       28       11       39%         900,001 – 1,000,000       27       6       22%         1,000,001 – 1,250,000       26       19       73%         1,250,001 – 1,550,000       21       4       19%         1,500,001 – 1,750,000       3       0       NA         2,000,001 – 2,250,000       0       0       NA         2,550,001 – 2,500,000       1       0       NA         2,750,001 – 3,500,000       0       0       NA         3,000,001 – 3,500,000       0       0       NA         3,500,001 – 4,000,000       0       0       NA         4,000,001 & Greater       1       0       NA         TOTAL*       246       119       48%         0 to 1 Bedrooms       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%	200,001 - 300,000	0	0	NA
500,001 - 600,000         49         25         51%           600,001 - 700,000         32         24         75%           700,001 - 800,000         46         19         41%           800,001 - 900,000         28         11         39%           900,001 - 1,000,000         27         6         22%           1,000,001 - 1,250,000         26         19         73%           1,250,001 - 1,550,000         21         4         19%           1,500,001 - 1,750,000         3         0         NA           2,000,001 - 2,250,000         0         0         NA           2,250,001 - 2,550,000         1         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         1         0         NA           750,001 - 3,500,000         0         NA         NA           3,500,001 - 4,000,000         0         NA         NA           4,000,01 & Greater         1         <	300,001 - 400,000	2	1	50%
600,001 - 700,000         32         24         75%           700,001 - 800,000         46         19         41%           800,001 - 900,000         28         11         39%           900,001 - 1,000,000         27         6         22%           1,000,001 - 1,250,000         26         19         73%           1,250,001 - 1,500,000         21         4         19%           1,500,001 - 1,750,000         3         0         NA           2,000,001 - 2,000,000         1         0         NA           2,250,001 - 2,500,000         0         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         1         0         NA           TOTAL*         246         119         48%           0 to 1 Bedroom         65         29         45%           2 Bedrooms         121         54         45%           3 Bedrooms         45         28         62%<		9	10	111%*
700,001 - 800,000         46         19         41%           800,001 - 900,000         28         11         39%           900,001 - 1,000,000         27         6         22%           1,000,001 - 1,250,000         26         19         73%           1,250,001 - 1,500,000         21         4         19%           1,500,001 - 1,750,000         3         0         NA           2,000,001 - 2,250,000         1         0         NA           2,250,001 - 2,500,000         1         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           4,000,001 & Greater         1         0         NA           TOTAL*         246         119         48%           0 to 1 Bedroom         65         29         45%           2 Bedrooms         121         54         45%           3 Bedrooms         45         28         62%           4 Bedrooms & Greater         15         8         53%	500,001 - 600,000	49	25	51%
800,001 - 900,000       28       11       39%         900,001 - 1,000,000       27       6       22%         1,000,001 - 1,250,000       26       19       73%         1,250,001 - 1,500,000       21       4       19%         1,500,001 - 1,750,000       3       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,570,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       1       0       NA         TOTAL*       246       119       48%         0 to 1 Bedroom       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%	600,001 - 700,000			75%
900,001 - 1,000,000	700,001 - 800,000	46	19	41%
1,000,001 - 1,250,000       26       19       73%         1,250,001 - 1,500,000       21       4       19%         1,500,001 - 1,750,000       3       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       1       0       NA         TOTAL*       246       119       48%         0 to 1 Bedroom       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%	800,001 - 900,000	28	11	39%
1,250,001 - 1,500,000       21       4       19%         1,500,001 - 1,750,000       3       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,500,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       1       0       NA         TOTAL*       246       119       48%         0 to 1 Bedroom       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%		27	-	22%
1,500,001 - 1,750,000       3       0       NA         1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         4,000,001 - 4,000,000       0       NA         TOTAL*       246       119       48%         0 to 1 Bedroom       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%	1,000,001 - 1,250,000	26	19	73%
1,750,001 - 2,000,000       1       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       1       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         4,000,001 - 4,000,000       0       0       NA         TOTAL*       246       119       48%         0 to 1 Bedroom       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%			•	
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3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       1       0       NA         TOTAL*       246       119       48%         0 to 1 Bedroom       65       29       45%         2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%	2,750,001 - 3,000,000	0	•	
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2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%	TOTAL*	246	119	48%
2 Bedrooms       121       54       45%         3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%				
3 Bedrooms       45       28       62%         4 Bedrooms & Greater       15       8       53%			-	45%
4 Bedrooms & Greater 15 8 53%		. — .		
		-		
TOTAL* 246 119 48%			-	
	TOTAL*	246	119	48%

SnapStats®	January	February	Variance
Inventory	266	246	-8%
Solds	52	119	129%
Sale Price	\$685,500	\$700,000	2%
Sale Price SQFT	\$794	\$773	-3%
Sale to List Price Ratio	98%	99%	1%
Days on Market	30	12	-60%

#### Community CONDOS & TOWNHOMES

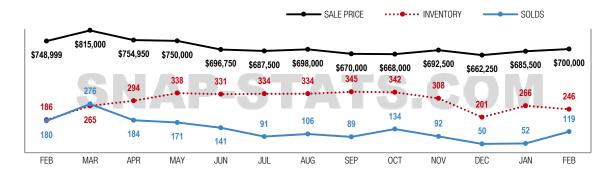
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	15	11	73%
Canyon Springs	8	5	63%
Cape Horn	0	0	NA
Central Coquitlam	6	6	100%
Chineside	0	0	NA
Coquitlam East	3	3	100%
Coquitlam West	118	43	36%
Eagle Ridge	4	2	50%
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	10	7	70%
Meadow Brook	0	0	NA
New Horizons	12	6	50%
North Coquitlam	51	26	51%
Park Ridge Estates	0	0	NA
Ranch Park	0	1	NA*
River Springs	0	0	NA
Scott Creek	0	0	NA
Summitt View	0	0	NA
Upper Eagle Ridge	2	0	NA
Westwood Plateau	17	9	53%
Westwood Summit	0	0	NA
TOTAL*	246	119	48%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Coquitlam West and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Canyon Springs, Maillardville and 3 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month Market Trend



#### Compliments of...

Generations Real Estate Partners

RE/MAX Sabre Realty 604.936.7653





#### Price Band & Bedroom DETACHED HOUSES

\$0 - 700,000	SnanStats®	Inventory	Sales	Sales Ratio
700,001 - 800,000         0         NA           800,001 - 900,000         1         0         NA           900,001 - 1,000,000         1         0         NA           1,000,001 - 1,250,000         8         2         25%           1,250,001 - 1,500,000         22         8         36%           1,500,001 - 1,750,000         6         1         17%           1,750,001 - 2,000,000         8         0         NA           2,000,001 - 2,250,000         3         0         NA           2,250,001 - 2,500,000         3         0         NA           2,500,001 - 2,750,000         3         0         NA           2,750,001 - 3,500,000         3         0         NA           3,500,001 - 4,000,000         1         0         NA           3,500,001 - 4,500,000         0         0         NA           4,500,001 - 5,000,000         0         0         NA           5,500,001 - 6,000,000         0         0         NA           6,500,001 - 6,500,000         0         0         NA           6,500,001 - 7,000,000         0         0         NA           7,000,001 & Greater         0         NA				
800,001 - 900,000         1         0         NA           900,001 - 1,000,000         1         0         NA           1,000,001 - 1,250,000         8         2         25%           1,250,001 - 1,500,000         22         8         36%           1,500,001 - 1,750,000         6         1         17%           1,750,001 - 2,000,000         8         0         NA           2,000,001 - 2,250,000         3         0         NA           2,250,001 - 2,500,000         3         0         NA           2,500,001 - 2,750,000         3         0         NA           2,750,001 - 3,000,000         1         0         NA           3,000,001 - 3,500,000         3         0         NA           3,500,001 - 4,000,000         0         0         NA           4,500,001 - 4,500,000         0         0         NA           5,000,001 - 5,500,000         0         0         NA           5,500,001 - 6,000,000         0         0         NA           6,500,001 - 6,500,000         0         0         NA           7,000,001 - 7,000,000         0         NA         NA           7,000,001 & Greater         0		-	•	
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2 Bedrooms & Less       3       0       NA         3 to 4 Bedrooms       34       7       21%         5 to 6 Bedrooms       15       4       27%         7 Bedrooms & More       7       0       NA			•	
3 to 4 Bedrooms       34       7       21%         5 to 6 Bedrooms       15       4       27%         7 Bedrooms & More       7       0       NA	TOTAL*	59	11	19%
3 to 4 Bedrooms       34       7       21%         5 to 6 Bedrooms       15       4       27%         7 Bedrooms & More       7       0       NA	0.0.1	0	0	NIA
5 to 6 Bedrooms 15 4 27% 7 Bedrooms & More 7 0 NA		-	-	
7 Bedrooms & More 7 0 NA			•	
. =		-	•	, ,
101AL^ 59 11 19%		•	-	
	TUTAL*	59	11	19%

SnapStats®	January	February	Variance
Inventory	44	59	34%
Solds	13	11	-15%
Sale Price	\$1,228,150	\$1,300,000	6%
Sale Price SQFT	\$542	\$594	10%
Sale to List Price Ratio	95%	98%	3%
Days on Market	21	11	-48%

#### Community DETACHED HOUSES

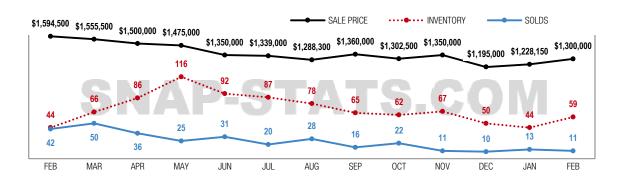
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	2	0	NA
Central Port Coquitlam	5	1	20%
Citadel	7	0	NA
Glenwood	16	3	19%
Lincoln Park	3	1	33%
Lower Mary Hill	2	1	50%
Mary Hill	6	0	NA
Oxford Heights	8	3	38%
Riverwood	4	2	50%
Woodland Acres	6	0	NA
TOTAL*	59	11	19%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM DETACHED: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Glenwood and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Oxford Heights and 5 to 6 bedroom properties \*\*With minimum inventory of 10 in most instances

<sup>13</sup> Month **Market Trend** 



#### Compliments of...

**Generations Real Estate Partners RE/MAX Sabre Realty** 604.936.7653





#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	2	0	NA
400,001 - 500,000	8	4	50%
500,001 - 600,000	13	5	38%
600,001 - 700,000	17	4	24%
700,001 - 800,000	17	5	29%
800,001 - 900,000	4	1	25%
900,001 - 1,000,000	4	3	75%
1,000,001 - 1,250,000	3	5	167%*
1,250,001 - 1,500,000	2	0	NA
1,500,001 - 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	70	28	40%
0 to 1 Bedroom	15	8	53%
2 Bedrooms	42	10	24%
3 Bedrooms	8	7	88%
4 Bedrooms & Greater	5	3	60%
TOTAL*	70	28	40%

SnapStats®	January	February	Variance
Inventory	68	70	3%
Solds	22	28	27%
Sale Price	\$637,500	\$702,500	10%
Sale Price SQFT	\$596	\$679	14%
Sale to List Price Ratio	98%	99%	1%
Davs on Market	32	11	-66%

#### Community CONDOS & TOWNHOMES

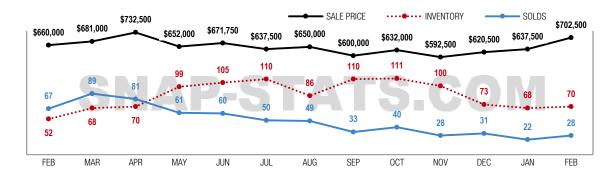
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	0	NA
Central Port Coquitlam	49	15	31%
Citadel	1	1	100%
Glenwood	8	5	63%
Lincoln Park	0	0	NA
Lower Mary Hill	0	0	NA
Mary Hill	1	1	100%
Oxford Heights	1	0	NA
Riverwood	10	6	60%
Woodland Acres	0	0	NA
TOTAL*	70	28	40%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 40% Sales Ratio average (4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 50% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, Central Port Coquitlam and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Glenwood, Riverwood and 3 bedroom properties \*\*With minimum inventory of 10 in most instances

#### 13 Month **Market Trend**



#### Compliments of...

**Generations Real Estate Partners RE/MAX Sabre Realty** 604.936.7653





#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	1	0	NA
1,250,001 - 1,500,000	4	2	50%
1,500,001 - 1,750,000	6	1	17%
1,750,001 - 2,000,000	7	2	29%
2,000,001 - 2,250,000	5	1	20%
2,250,001 - 2,500,000	3	2	67%
2,500,001 – 2,750,000	2	0	NA
2,750,001 - 3,000,000	2	3	150%*
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	36	11	31%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	18	6	33%
5 to 6 Bedrooms	13	3	23%
7 Bedrooms & More	5	2	40%
TOTAL*	36	11	31%

SnapStats®	January	February	Variance
Inventory	38	36	-5%
Solds	4	11	175%
Sale Price	\$1,665,000	\$2,100,000	26%
Sale Price SQFT	\$588	\$680	16%
Sale to List Price Ratio	93%	93%	0%
Days on Market	20	55	175%

#### Community DETACHED HOUSES

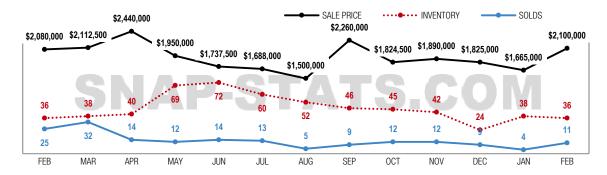
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	8	1	13%
Barber Street	1	1	100%
Belcarra	2	0	NA
College Park	7	2	29%
Glenayre	1	1	100%
Heritage Mountain	1	2	200%*
Heritage Woods	4	1	25%
loco	0	0	NA
Mountain Meadows	1	0	NA
North Shore	5	2	40%
Port Moody Centre	6	1	17%
TOTAL*	36	11	31%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY DETACHED: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 7% below list price
- Most Active Price Band\*\* Insufficient data but with 3 sales price band of \$2.75 mil to \$3 mil
- Buyers Best Bet\*\* Insufficient data except for homes with 5 to 6 bedrooms
- Sellers Best Bet\*\* Insufficient data except for homes with 3 to 4 bedrooms

### 13 Month **Market Trend**



#### Compliments of...

**Generations Real Estate Partners RE/MAX Sabre Realty** 

604.936.7653



<sup>\*\*</sup>With minimum inventory of 10 in most instances



# PORT MOODY

# FEBRUARY 2023

#### Price Band & Bedroom CONDOS & TOWNHOMES

SnanStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	0	NA
400,001 - 500,000	8	2	25%
500,001 - 600,000	17	5	29%
600,001 – 700,000	21	7	33%
700,001 – 800,000	29	6	21%
800,001 – 900,000	17	4	24%
900,001 – 1,000,000	1	2	200%*
1,000,001 - 1,250,000	20	4	20%
1,250,001 – 1,500,000	6	4	67%
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	123	34	28%
0 to 1 Bedroom	35	9	26%
2 Bedrooms	67	12	18%
3 Bedrooms	18	9	50%
4 Bedrooms & Greater	3	4	133%*
TOTAL*	123	34	28%

SnapStats®	January	February	Variance
Inventory	114	123	8%
Solds	20	34	70%
Sale Price	\$812,000	\$788,450	-3%
Sale Price SQFT	\$808	\$792	-2%
Sale to List Price Ratio	99%	99%	0%
Days on Market	7	13	86%

#### Community CONDOS & TOWNHOMES

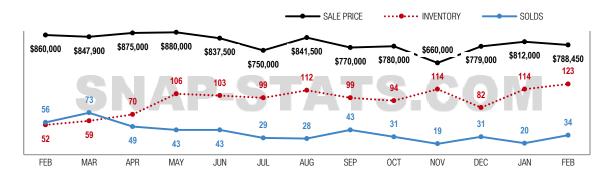
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	6	3	50%
Glenayre	0	0	NA
Heritage Mountain	6	5	83%
Heritage Woods	3	2	67%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	12	4	33%
Port Moody Centre	96	20	21%
TOTAL*	123	34	28%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 28% Sales Ratio average (2.8 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Port Moody Centre and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and 3 bedroom properties

#### 13 Month Market Trend



#### Compliments of...

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<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	()	0	NA
700,001 – 800,000	0	0	NA
800.001 - 900.000	1	0	NA
900,001 – 1,000,000	1	1	100%
1,000,001 – 1,250,000	5	4	80%
1,250,001 – 1,500,000	3	1	33%
1,500,001 - 1,750,000	0	1	NA*
1,750,001 - 2,000,000	2	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	13	7	54%
2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	9	5	56%
5 to 6 Bedrooms	3	2	67%
7 Bedrooms & More	1	0	NA
TOTAL*	13	7	54%

SnapStats®	January	February	Variance
Inventory	15	13	-13%
Solds	6	7	17%
Sale Price	\$1,067,500	\$1,135,000	6%
Sale Price SQFT	\$461	\$669	45%
Sale to List Price Ratio	96%	95%	-1%
Days on Market	41	6	-85%

#### **Community DETACHED HOUSES**

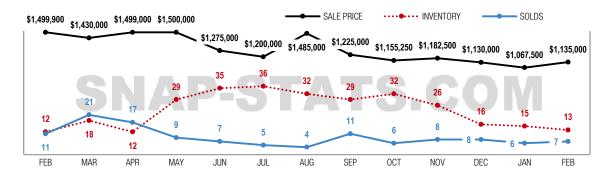
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	5	1	20%
Mid Meadows	4	2	50%
North Meadows	0	0	NA
South Meadows	4	4	100%
West Meadows	0	0	NA
TOTAL*	13	7	54%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 54% Sales Ratio average (5.4 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* Insufficient data but with 5 sales price band of \$1 mil to \$1.25 mil
- Buvers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data except for homes with 5 to 6 bedrooms

### 13 Month **Market Trend**



#### Compliments of...

**Generations Real Estate Partners RE/MAX Sabre Realty** 

604.936.7653



<sup>\*\*</sup>With minimum inventory of 10 in most instances



#### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	0	NA
400,001 - 500,000	1	1	100%
500,001 - 600,000	7	3	43%
600,001 - 700,000	5	2	40%
700,001 – 800,000	8	0	NA
800,001 - 900,000	0	1	NA*
900,001 - 1,000,000	2	0	NA
1,000,001 - 1,250,000	6	0	NA
1,250,001 - 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	31	7	23%
0 to 1 Bedroom	2	1	50%
2 Bedrooms	14	3	21%
3 Bedrooms	12	2	17%
4 Bedrooms & Greater	3	1	33%
TOTAL*	31	7	23%

Inventory	28	31	11%
Solds	8	7	-13%
Sale Price	\$570,000	\$580,000	2%
Sale Price SQFT	\$528	\$464	-12%
Sale to List Price Ratio	95%	97%	2%
Days on Market	23	7	-70%

January

#### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	7	4	57%
Mid Meadows	8	2	25%
North Meadows	3	1	33%
South Meadows	13	0	NA
West Meadows	0	0	NA
TOTAL*	31	7	23%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

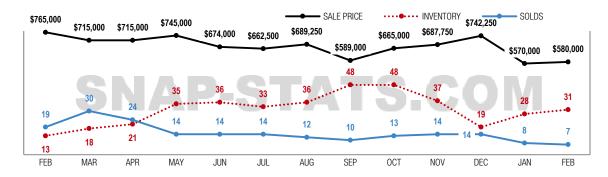
SnapStats®

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 3% below list price

February

- Most Active Price Band\*\* Insufficient data but with 3 sales price band of \$500,000 to \$600,000
- Buyers Best Bet\*\* Insufficient data except for homes with 3 bedrooms
- Sellers Best Bet\*\* insufficient data except for homes with 2 bedrooms

#### 13 Month **Market Trend**



#### Compliments of...

**Generations Real Estate Partners RE/MAX Sabre Realty** 

604.936.7653



<sup>\*\*</sup>With minimum inventory of 10 in most instances

#### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	1	NA*
700,001 - 800,000	1	1	100%
800,001 - 900,000	5	5	100%
900,001 - 1,000,000	10	9	90%
1,000,001 - 1,250,000	38	28	74%
1,250,001 – 1,500,000	54	16	30%
1,500,001 - 1,750,000	31	4	13%
1,750,001 - 2,000,000	34	1	3%
2,000,001 - 2,250,000	5	0	NA
2,250,001 - 2,500,000	13	0	NA
2,500,001 - 2,750,000	1	0	NA
2,750,001 - 3,000,000	4	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	203	65	32%
		_	
2 Bedrooms & Less	16	5	31%
3 to 4 Bedrooms	94	33	35%
5 to 6 Bedrooms	81	24	30%
7 Bedrooms & More	12	3	25%
TOTAL*	203	65	32%

SnapStats®	January	February	Variance
Inventory	211	203	-4%
Solds	38	65	71%
Sale Price	\$1,148,000	\$1,170,000	2%
Sale Price SQFT	\$466	\$437	-6%
Sale to List Price Ratio	96%	98%	2%
Days on Market	17	13	-24%

#### Community DETACHED HOUSES

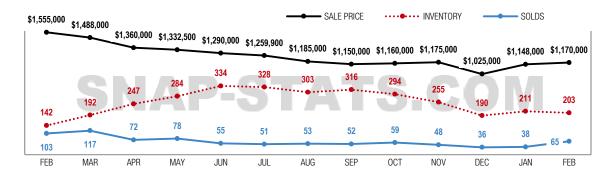
SnapStats®	Inventory	Sales	Sales Ratio
Albion	22	7	32%
Cottonwood	10	17	170%*
East Central	29	7	24%
North	1	0	NA
Northeast	0	0	NA
Northwest	10	6	60%
Silver Valley	42	6	14%
Southwest	45	9	20%
Thornhill	10	1	10%
Websters Corners	8	2	25%
West Central	22	10	45%
Whonnock	4	0	NA
TOTAL*	203	65	32%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 50% Sales Ratio average (5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 90% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Silver Valley, Thornhill and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood, Northwest, West Central and 3 to 4 bedroom properties
   \*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



#### Compliments of...

Generations Real Estate Partners RE/MAX Sabre Realty

604.936.7653





#### Price Band & Bedroom CONDOS & TOWNHOMES

\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
100,001 - 200,000         0         NA           200,001 - 300,000         0         1         NA*           300,001 - 400,000         12         3         25%           400,001 - 500,000         22         14         64%           500,001 - 600,000         42         8         19%           600,001 - 700,000         32         13         41%           700,001 - 800,000         22         16         73%           800,001 - 900,000         15         3         20%           900,001 - 1,000,000         4         0         NA           1,000,001 - 1,250,000         4         1         25%           1,250,001 - 1,500,000         0         0         NA           1,500,001 - 2,000,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,500,001 - 2,500,000         0         0         NA           2,750,001 - 3,500,000         0         0         NA           3,500,001 - 3,500,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           4,000,001 & Greater         0         NA				
200,001 - 300,000         0         1         NA*           300,001 - 400,000         12         3         25%           400,001 - 500,000         22         14         64%           500,001 - 600,000         42         8         19%           600,001 - 700,000         32         13         41%           700,001 - 800,000         22         16         73%           800,001 - 900,000         15         3         20%           900,001 - 1,000,000         4         0         NA           1,000,001 - 1,250,000         4         1         25%           1,250,001 - 1,500,000         0         NA         1,500,001 - 2,000,000         0         NA           1,750,001 - 2,000,000         0         0         NA         2,250,001 - 2,500,000         0         NA           2,500,001 - 2,750,000         0         0         NA         2,750,001 - 3,000,000         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         NA           TOTAL*         153         59         21         36% <td></td> <td></td> <td></td> <td></td>				
300,001 - 400,000       12       3       25%         400,001 - 500,000       22       14       64%         500,001 - 600,000       42       8       19%         600,001 - 700,000       32       13       41%         700,001 - 800,000       22       16       73%         800,001 - 900,000       15       3       20%         900,001 - 1,000,000       4       0       NA         1,000,001 - 1,250,000       4       1       25%         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,250,001 - 2,500,000       0       0       NA         2,750,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,500,001 - 3,500,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       153       59       39%         0 to 1 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         <			-	
400,001 - 500,000       22       14       64%         500,001 - 600,000       42       8       19%         600,001 - 700,000       32       13       41%         700,001 - 800,000       22       16       73%         800,001 - 900,000       15       3       20%         900,001 - 1,000,000       4       0       NA         1,000,001 - 1,250,000       4       1       25%         1,250,001 - 1,750,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,550,001 - 2,500,000       0       0       NA         2,750,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       153       59       39%         0 to 1 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%			•	
500,001 - 600,000         42         8         19%           600,001 - 700,000         32         13         41%           700,001 - 800,000         22         16         73%           800,001 - 900,000         15         3         20%           900,001 - 1,000,000         4         0         NA           1,000,001 - 1,250,000         4         1         25%           1,250,001 - 1,500,000         0         0         NA           1,500,001 - 1,750,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,250,001 - 2,500,000         0         0         NA           2,750,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         153         59         39%           0 to 1 Bedrooms         35         7         20%           2 Bedrooms         59         21         36% <td></td> <td></td> <td>-</td> <td></td>			-	
600,001 - 700,000         32         13         41%           700,001 - 800,000         22         16         73%           800,001 - 900,000         15         3         20%           900,001 - 1,000,000         4         0         NA           1,000,001 - 1,250,000         4         1         25%           1,250,001 - 1,500,000         0         0         NA           1,500,001 - 1,750,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,250,001 - 2,500,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         153         59         39%           0 to 1 Bedrooms         59         21         36%           3 Bedrooms         51         27         53%           4 Bedrooms & Greater         8         4         50%				
700,001 - 800,000         22         16         73%           800,001 - 900,000         15         3         20%           900,001 - 1,000,000         4         0         NA           1,000,001 - 1,250,000         4         1         25%           1,250,001 - 1,500,000         0         0         NA           1,500,001 - 1,750,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,250,001 - 2,500,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         0         NA           4,000,001 & Greater         0         0         NA           TOTAL*         153         59         39%           0 to 1 Bedroom         35         7         20%           2 Bedrooms         59         21         36%           3 Bedrooms         51         27         53%           4 Bedrooms & Greater         8         4         50%			-	
800,001 - 900,000       15       3       20%         900,001 - 1,000,000       4       0       NA         1,000,001 - 1,250,000       4       1       25%         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,550,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%				
900,001 - 1,000,000         4         0         NA           1,000,001 - 1,250,000         4         1         25%           1,250,001 - 1,500,000         0         0         NA           1,500,001 - 1,750,000         0         0         NA           1,750,001 - 2,000,000         0         0         NA           2,000,001 - 2,250,000         0         0         NA           2,500,001 - 2,750,000         0         0         NA           2,750,001 - 3,000,000         0         0         NA           3,000,001 - 3,500,000         0         0         NA           3,500,001 - 4,000,000         0         NA         NA           4,000,001 & Greater         0         0         NA           TOTAL*         153         59         39%           0 to 1 Bedroom         35         7         20%           2 Bedrooms         59         21         36%           3 Bedrooms         51         27         53%           4 Bedrooms & Greater         8         4         50%			3	
1,000,001 - 1,250,000       4       1       25%         1,250,001 - 1,500,000       0       0       NA         1,500,001 - 1,750,000       0       0       NA         1,750,001 - 2,000,000       0       0       NA         2,000,001 - 2,250,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%		4	0	NA
1,500,001 - 1,750,000 0 0 NA 1,750,001 - 2,000,000 0 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 0 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 NA 4,000,001 & Greater 0 NA TOTAL* 153 59 39%  0 to 1 Bedroom 35 7 20% 2 Bedrooms 59 21 36% 3 Bedrooms 51 27 53% 4 Bedrooms & Greater 8 4 50%		4	1	25%
1,750,001 - 2,000,000 0 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 0 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 NA 3,000,001 - 3,500,000 0 NA 3,500,001 - 4,000,000 0 NA 4,000,001 & Greater 0 NA TOTAL* 153 59 39%  0 to 1 Bedroom 35 7 20% 2 Bedrooms 59 21 36% 3 Bedrooms 51 27 53% 4 Bedrooms & Greater 8 4 50%	1,250,001 - 1,500,000	0	0	NA
2,000,001 - 2,250,000       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%	1,500,001 - 1,750,000	0	0	NA
2,000,001 - 2,250,000       0       NA         2,250,001 - 2,500,000       0       0       NA         2,500,001 - 2,750,000       0       0       NA         2,750,001 - 3,000,000       0       0       NA         3,000,001 - 3,500,000       0       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%	1,750,001 - 2,000,000	0	0	NA
2,500,001 - 2,750,000       0       NA         2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%		0	0	NA
2,750,001 - 3,000,000       0       NA         3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%	2,250,001 - 2,500,000	0	0	NA
3,000,001 - 3,500,000       0       NA         3,500,001 - 4,000,000       0       NA         4,000,001 & Greater       0       NA         TOTAL*       153       59       39%         0 to 1 Bedroom       35       7       20%         2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%	2,500,001 - 2,750,000	0	0	NA
3,500,001 - 4,000,000     0     NA       4,000,001 & Greater     0     0     NA       TOTAL*     153     59     39%       0 to 1 Bedroom     35     7     20%       2 Bedrooms     59     21     36%       3 Bedrooms     51     27     53%       4 Bedrooms & Greater     8     4     50%	2,750,001 - 3,000,000	0	0	NA
4,000,001 & Greater     0     0     NA       TOTAL*     153     59     39%       0 to 1 Bedroom     35     7     20%       2 Bedrooms     59     21     36%       3 Bedrooms     51     27     53%       4 Bedrooms & Greater     8     4     50%	3,000,001 - 3,500,000	0	0	NA
TOTAL*     153     59     39%       0 to 1 Bedroom     35     7     20%       2 Bedrooms     59     21     36%       3 Bedrooms     51     27     53%       4 Bedrooms & Greater     8     4     50%	3,500,001 - 4,000,000	0	0	NA
0 to 1 Bedroom     35     7     20%       2 Bedrooms     59     21     36%       3 Bedrooms     51     27     53%       4 Bedrooms & Greater     8     4     50%	4,000,001 & Greater	0	0	NA
2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%	TOTAL*	153	59	39%
2 Bedrooms       59       21       36%         3 Bedrooms       51       27       53%         4 Bedrooms & Greater       8       4       50%				
3 Bedrooms 51 27 53% 4 Bedrooms & Greater 8 4 50%	0 to 1 Bedroom			20%
4 Bedrooms & Greater 8 4 50%				
		-		
TOTAL* 153 59 39%				
	TOTAL*	153	59	39%

SnapStats®	January	February	Variance
Inventory	147	153	4%
Solds	26	59	127%
Sale Price	\$540,000	\$640,000	19%
Sale Price SQFT	\$528	\$498	-6%
Sale to List Price Ratio	98%	98%	0%
Days on Market	28	13	-54%

#### Community CONDOS & TOWNHOMES

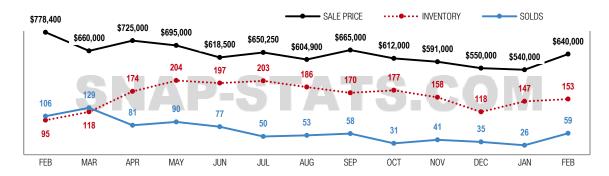
SnapStats®	Inventory	Sales	Sales Ratio
Albion	3	3	100%
Cottonwood	14	10	71%
East Central	79	32	41%
North	0	0	NA
Northeast	0	0	NA
Northwest	2	1	50%
Silver Valley	4	1	25%
Southwest	6	4	67%
Thornhill	0	0	NA
Websters Corners	0	0	NA
West Central	45	8	18%
Whonnock	0	0	NA
TOTAL*	153	59	39%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

#### **Market Summary**

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$700,000 to \$800,000 with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$500,000 to \$600,000, West Central and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cottonwood and 3 bedroom properties

#### 13 Month **Market Trend**



#### Compliments of...

**Generations Real Estate Partners RE/MAX Sabre Realty** 

604.936.7653



<sup>\*\*</sup>With minimum inventory of 10 in most instances