Everything you need to know about your Real Estate Market Today!

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Generations Real Estate Partners

604.936.7653 team@generationsrep.com GenerationsRep.com

RE/MAX Sabre Realty

102 - 2748 Lougheed Highway Port Coquitlam, BC V3B 6P2





BURNABY

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 — 1,250,000	0	0	NA
1,250,001 - 1,500,000	4	1	25%
1,500,001 – 1,750,000	13	18	138%*
1,750,001 - 2,000,000	46	11	24%
2,000,001 - 2,250,000	15	19	127%*
2,250,001 - 2,500,000	37	17	46%
2,500,001 - 2,750,000	27	10	37%
2,750,001 - 3,000,000	25	3	12%
3,000,001 - 3,500,000	17	9	53%
3,500,001 - 4,000,000	19	4	21%
4,000,001 – 4,500,000	3	0	NA
4,500,001 - 5,000,000	8	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	217	92	42%
2 Bedrooms & Less	7	3	43%
3 to 4 Bedrooms	54	21	39%
5 to 6 Bedrooms	104	51	49%
7 Bedrooms & More	52	17	33%
TOTAL*	217	92	42%

SnapStats®	February	March	Variance
Inventory	167	217	30%
Solds	101	92	-9%
Sale Price	\$2,180,000	\$2,190,000	0%
Sale Price SQFT	\$807	\$773	-4%
Sale to List Price Ratio	109%	105%	-4%
Days on Market	9	8	-11%

Community DETACHED HOUSES

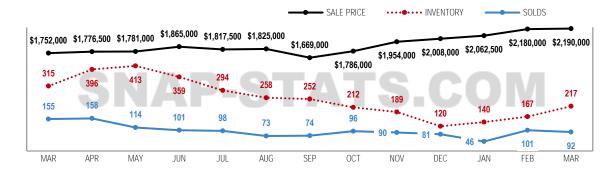
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	5	0	NA
Brentwood Park	9	3	33%
Buckingham Heights	5	2	40%
Burnaby Hospital	5	0	NA
Burnaby Lake	5	1	20%
Cariboo	0	0	NA
Capitol Hill	8	10	125%*
Central	3	2	67%
Central Park	7	2	29%
Deer Lake	9	0	NA
Deer Lake Place	3	2	67%
East Burnaby	14	11	79%
Edmonds	4	3	75%
Forest Glen	10	5	50%
Forest Hills	0	0	NA
Garden Village	3	1	33%
Government Road	6	3	50%
Greentree Village	2	0	NA
Highgate	6	1	17%
Metrotown	9	2	22%
Montecito	8	4	50%
Oakdale	1	1	100%
Oaklands	0	0	NA
Parkcrest	16	7	44%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	4	0	NA
South Slope	30	14	47%
Sperling-Duthie	10	0	NA
Sullivan Heights	1	1	100%
Suncrest	4	1	25%
The Crest	1	6	600%*
Upper Deer Lake	8	1	13%
Vancouver Heights	2	2	100%
Westridge	7	2	29%
Willingdon Heights	12	5	42%
TOTAL*	217	92	42%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY DETACHED: Sellers Market at 42% Sales Ratio average (4.2 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3 mil, Metrotown, Upper Deer Lake and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Capitol Hill, East Burnaby and 5 to 6 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



BURNABY

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	2	2	100%
400,001 — 500,000	27	18	67%
500,001 - 600,000	67	51	76%
600,001 – 700,000	89	71	80%
700,001 — 800,000	71	75	106%*
800,001 – 900,000	65	75	115%*
900,001 – 1,000,000	53	50	94%
1,000,001 - 1,250,000	67	58	87%
1,250,001 - 1,500,000	34	18	53%
1,500,001 – 1,750,000	13	2	15%
1,750,001 – 2,000,000	9	1	11%
2,000,001 – 2,250,000	1	0	NA
2,250,001 - 2,500,000	1	1	100%
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	500	422	84%
0 to 1 Bedroom	119	110	92%
2 Bedrooms	306	246	80%
3 Bedrooms	66	63	95%
4 Bedrooms & Greater	9	3	33%
TOTAL*	500	422	84%

SnapStats®	February	March	Variance
Inventory	451	500	11%
Solds	352	422	20%
Sale Price	\$762,950	\$791,000	4%
Sale Price SQFT	\$873	\$893	2%
Sale to List Price Ratio	108%	108%	0%
Days on Market	8	8	0%

Community CONDOS & TOWNHOMES

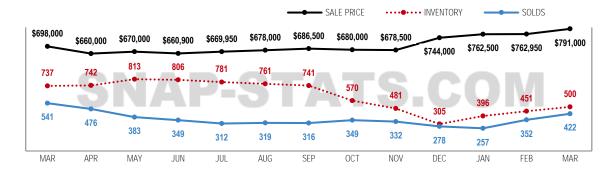
SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	1	0	NA
Brentwood Park	122	113	93%
Buckingham Heights	0	0	NA
Burnaby Hospital	1	3	300%*
Burnaby Lake	2	2	100%
Cariboo	7	8	114%*
Capitol Hill	2	4	200%*
Central	5	12	240%*
Central Park	7	6	86%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	0	1	NA*
Edmonds	25	31	124%*
Forest Glen	36	14	39%
Forest Hills	2	6	300%*
Garden Village	0	0	NA
Government Road	8	8	100%
Greentree Village	3	0	NA
Highgate	33	36	109%*
Metrotown	161	87	54%
Montecito	0	4	NA*
Oakdale	0	0	NA
Oaklands	1	1	100%
Parkcrest	3	2	67%
Simon Fraser Hills	2	4	200%*
Simon Fraser University SFU	46	24	52%
South Slope	12	23	192%*
Sperling-Duthie	1	1	100%
Sullivan Heights	8	16	200%*
Suncrest	0	0	NA
The Crest	2	3	150%*
Upper Deer Lake	1	3	300%*
Vancouver Heights	6	6	100%
Westridge	0	1	NA*
Willingdon Heights	3	3	100%
TOTAL*	500	422	84%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator BURNABY ATTACHED: Sellers Market at 84% Sales Ratio average (8.4 in 10 homes selling rate)
- Homes are selling on average 8% above list price
- Most Active Price Band** \$700,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Forest Glen, Metrotown, Simon Fraser University and minimum 4 bedrooms
- Sellers Best Bet** Selling homes in Cariboo, Central, Edmonds, Highgate, South Slope, Sullivan Heights and 3 bedrooms
 "With minimum inventory of 10 in most instances

13 Month Market Trend



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NEW WESTMINSTER

MARCH 2022

Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 – 900,000	1	0	NA
000,000 1,000,000	0	0	NA
1,000,001	4	1	25%
1,250,001 - 1,500,000	13	8	62%
.,000,000	11	8	73%
1,750,001 – 2,000,000	16	2	13%
2,000,00: 2,200,000	5	4	80%
2,250,001 – 2,500,000	10	1	10%
	4	2	50%
_, -, -, -, -, -, -, -, -, -, -, -, -, -,	1	2	200%*
-,,	1	1	100%
0,000,001 1,000,000	0	0	NA
	0	0	NA
.,,	0	0	NA
0,000,001 0,000,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
-11	0	0	NA
6,500,001 - 7,000,000	0	0	NA
	0	0	NA
TOTAL*	66	29	44%
	11	3	27%
	30	12	40%
5 to 6 Bedrooms	19	11	58%
	6	3	50%
TOTAL*	66	29	44%

SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	1	4	400%*
Downtown	0	0	NA
Fraserview	1	0	NA
GlenBrooke North	3	3	100%
Moody Park	1	3	300%*
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	21	5	24%
Queens Park	3	2	67%
Sapperton	8	3	38%
The Heights	15	5	33%
Uptown	5	1	20%
West End	8	3	38%
TOTAL*	66	29	44%
GlenBrooke North Moody Park North Arm Ouay Oueensborough Oueens Park Sapperton The Heights Uptown West End	1 0 0 21 3 8 15 5	3 3 0 0 5 2 3 5 1	100% 300%* NA NA 24% 67% 38% 33% 20% 38%

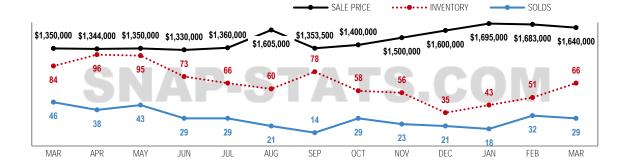
SnapStats®	February	March	Variance
Inventory	51	66	29%
Solds	32	29	-9%
Sale Price	\$1,683,000	\$1,640,000	-3%
Sale Price SQFT	\$792	\$645	-19%
Sale to List Price Ratio	112%	109%	-3%
Days on Market	8	7	-13%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER DETACHED: Sellers Market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 9% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.25 mil to \$2.5 mil, Queensborough and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Sapperton, West End and 5 to 6 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances



NEW WESTMINSTER

MARCH 2022

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	2	NA*
300,001 - 400,000	6	2	33%
400,001 - 500,000	15	19	127%*
500,001 - 600,000	27	37	137%*
600,001 - 700,000	26	34	131%*
700,001 - 800,000	23	30	130%*
800,001 - 900,000	10	16	160%*
900,001 - 1,000,000	8	16	200%*
1,000,001 – 1,250,000	8	15	188%*
1,250,001 - 1,500,000	8	3	38%
1,500,001 — 1,750,000	2	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	133	174	131%*
0 to 1 Bedroom	34	52	153%*
2 Bedrooms	73	91	125%*
3 Bedrooms	23	28	122%*
4 Bedrooms & Greater	3	3	100%
TOTAL*	133	174	131%*

Community	CONDOS &	TOWNHOMES
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	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	38	47	124%*
Fraserview	17	20	118%*
GlenBrooke North	4	3	75%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	24	22	92%
Queensborough	18	25	139%*
Queens Park	1	1	100%
Sapperton	10	11	110%*
The Heights	0	0	NA
Uptown	20	43	215%*
West End	0	2	NA*
TOTAL*	133	174	131%*

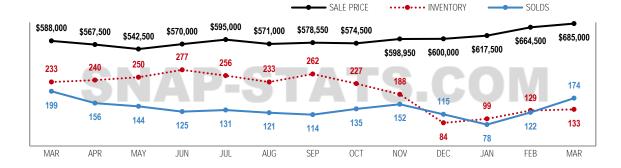
SnapStats®	February	March	Variance
Inventory	129	133	3%
Solds	122	174	43%
Sale Price	\$664,500	\$685,000	3%
Sale Price SQFT	\$708	\$726	3%
Sale to List Price Ratio	111%	106%	-5%
Days on Market	8	7	-13%

^{*}Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator NEW WESTMINSTER ATTACHED: Sellers Market at 131% Sales Ratio average (13.1 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$400,000 to \$1.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil and Quay
- Sellers Best Bet** Selling homes in Downtown, Fraserview, Queensborough, Sapperton, Uptown and up to 3 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	3	300%*
1,250,001 - 1,500,000	20	10	50%
1,500,001 – 1,750,000	27	18	67%
1,750,001 - 2,000,000	35	34	97%
2,000,001 – 2,250,000	12	14	117%*
2,250,001 - 2,500,000	21	19	90%
2,500,001 – 2,750,000	10	3	30%
2,750,001 – 3,000,000	26	3	12%
3,000,001 - 3,500,000	22	11	50%
3,500,001 - 4,000,000	7	0	NA
4,000,001 – 4,500,000	1	0	NA
4,500,001 - 5,000,000	3	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	187	115	61%
2 Bedrooms & Less	8	4	50%
3 to 4 Bedrooms	72	42	58%
5 to 6 Bedrooms	70	49	70%
7 Bedrooms & More	37	20	54%
TOTAL*	187	115	61%

SnapStats®	February	March	Variance
Inventory	189	187	-1%
Solds	77	115	49%
Sale Price	\$1,887,000	\$1,920,000	2%
Sale Price SQFT	\$701	\$647	-8%
Sale to List Price Ratio	107%	107%	0%
Days on Market	8	8	0%

Community DETACHED HOUSES

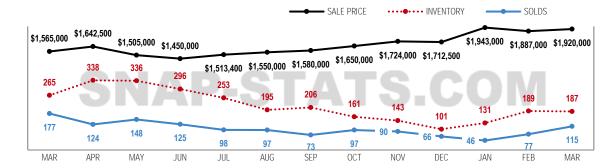
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	20	15	75%
Canyon Springs	2	2	100%
Cape Horn	7	3	43%
Central Coquitlam	33	28	85%
Chineside	1	1	100%
Coquitlam East	10	5	50%
Coquitlam West	47	10	21%
Eagle Ridge	1	2	200%*
Harbour Chines	5	3	60%
Harbour Place	2	2	100%
Hockaday	1	2	200%*
Maillardville	13	6	46%
Meadow Brook	1	5	500%*
New Horizons	7	2	29%
North Coquitlam	0	1	NA*
Park Ridge Estates	1	2	200%*
Ranch Park	11	10	91%
River Springs	2	0	NA
Scott Creek	3	2	67%
Summitt View	2	0	NA
Upper Eagle Ridge	1	1	100%
Westwood Plateau	17	13	76%
Westwood Summit	0	0	NA
TOTAL*	187	115	61%

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM DETACHED: Sellers Market at 61% Sales Ratio average (6.1 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$2 mil to \$2.25 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$2.75 mil to \$3 mil, Coquitlam West and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Ranch Park and 5 to 6 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

\$0 - 100,000	SnapStats®	Inventory	Sales	Sales Ratio
200,001 - 300,000 0 NA 300,001 - 400,000 5 2 40% 400,001 - 500,000 11 12 109%* 500,001 - 600,000 31 22 71% 600,001 - 700,000 47 50 106%* 700,001 - 800,000 37 47 127%* 800,001 - 900,000 36 41 114%* 900,001 - 1,000,000 31 42 135%* 1,000,001 - 1,250,000 33 31 94% 1,250,001 - 1,500,000 25 26 104%* 1,750,001 - 2,000,000 7 3 43% 1,750,001 - 2,000,000 1 0 NA 2,250,001 - 2,250,000 0 0 NA 2,550,001 - 2,500,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,500,001 - 4,000,000 0 NA NA 3,500,001 - 4,000,000 0 NA NA 3,500,001 - 4,000,000 0 NA	\$0 - 100,000	0	0	NA
300,001 - 400,000 5 2 40% 400,001 - 500,000 11 12 109%* 500,001 - 600,000 31 22 71% 600,001 - 700,000 47 50 106%* 700,001 - 800,000 37 47 127%* 800,001 - 900,000 36 41 114%* 900,001 - 1,000,000 31 42 135%* 1,000,001 - 1,250,000 33 31 94% 1,250,001 - 1,500,000 25 26 104%* 1,750,001 - 2,000,000 7 3 43% 1,750,001 - 2,000,000 1 0 NA 2,250,001 - 2,250,000 0 0 NA 2,550,001 - 2,500,000 1 0 NA 2,750,001 - 3,000,000 0 0 NA 2,750,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 0 NA 3,500,001 - 4,000,000 0 NA 3,500,001 - 4,000,000 0 NA 3,500,001 - 4,000,000 0 NA 4,	100,001 - 200,000	0	0	NA
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900,001 - 1,000,000 31 42 135%* 1,000,001 - 1,250,000 33 31 94% 1,250,001 - 1,500,000 25 26 104%* 1,500,001 - 1,750,000 7 3 43% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 1 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,750,001 - 3,000,000 0 0 NA 3,500,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 NA 4,000,001 & Greater 0 NA TOTAL* 265 276 104%*	700,001 – 800,000	37	47	127%*
1,000,001 - 1,250,000 33 31 94% 1,250,001 - 1,500,000 25 26 104%* 1,500,001 - 1,750,000 7 3 43% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,750,001 - 3,000,000 0 0 NA 3,000,001 - 3,500,000 0 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*				
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1,500,001 - 1,750,000 7 3 43% 1,750,001 - 2,000,000 1 0 NA 2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 1 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 NA 4,000,001 & Greater 0 NA TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*	1,000,001 - 1,250,000			
1,750,001 - 2,000,000	1,250,001 – 1,500,000			104%*
2,000,001 - 2,250,000 0 0 NA 2,250,001 - 2,500,000 1 0 NA 2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 265 276 104%*				
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2,500,001 - 2,750,000 0 0 NA 2,750,001 - 3,000,000 0 0 NA 3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*				
2,750,001 - 3,000,000 0 0 NA 3,000,001 - 3,500,000 0 0 NA 3,500,001 - 4,000,000 0 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*	2,250,001 – 2,500,000		~	
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3,500,001 - 4,000,000 0 0 NA 4,000,001 & Greater 0 0 NA TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*	2,750,001 – 3,000,000	•	~	
4,000,001 & Greater 0 0 NA TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*			~	
TOTAL* 265 276 104%* 0 to 1 Bedroom 60 64 107%*		-	-	
0 to 1 Bedroom 60 64 107%*		•	0	
	TOTAL*	265	276	104%*
	2 Bedrooms	135	143	106%*
3 Bedrooms 58 53 91%				
4 Bedrooms & Greater 12 16 133%*		·-		
TOTAL* 265 276 104%*	TOTAL*	265	276	104%*

SnapStats®	February	March	Variance
Inventory	186	265	42%
Solds	180	276	53%
Sale Price	\$748,999	\$815,000	9%
Sale Price SQFT	\$827	\$864	4%
Sale to List Price Ratio	107%	105%	-2%
Days on Market	7	8	14%

Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	13	19	146%*
Canyon Springs	4	3	75%
Cape Horn	0	0	NA
Central Coquitlam	14	11	79%
Chineside	0	0	NA
Coquitlam East	5	6	120%*
Coquitlam West	130	107	82%
Eagle Ridge	2	5	250%*
Harbour Chines	0	0	NA
Harbour Place	0	0	NA
Hockaday	0	0	NA
Maillardville	10	13	130%*
Meadow Brook	0	0	NA
New Horizons	15	25	167%*
North Coquitlam	57	55	96%
Park Ridge Estates	0	0	NA
Ranch Park	0	4	NA*
River Springs	0	0	NA
Scott Creek	1	2	200%*
	0	0	NA
Upper Eagle Ridge	1	1	100%
Westwood Plateau	13	25	192%*
Westwood Summit	0	0	NA
TOTAL*	265	276	104%*
Scott Creek Summitt View Upper Eagle Ridge Westwood Plateau Westwood Summit	1 0 1 13 0	2 0 1 25 0	200%* NA 100% 192%* NA

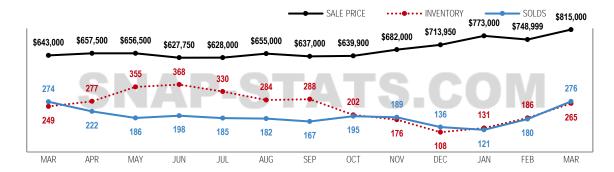
*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator COQUITLAM ATTACHED: Sellers Market at 104% Sales Ratio average (10.4 in 10 homes selling rate)
- Homes are selling on average 5% above list price
- Most Active Price Band** \$900,000 to \$1 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$500,000 to \$600,000, Central Coquitlam, Coquitlam West and 3 bedroom properties
- Sellers Best Bet** Selling homes in Burke Mountain, Maillardville, New Horizons, Westwood Plateau and up to 2 / minimum 4 bedrooms

 **With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	1	NA*
1,000,001 — 1,250,000	2	0	NA
1,250,001 – 1,500,000	17	17	100%
1,500,001 – 1,750,000	16	22	138%*
1,750,001 – 2,000,000	18	7	39%
2,000,001 - 2,250,000	2	0	NA
2,250,001 - 2,500,000	6	3	50%
2,500,001 – 2,750,000	1	0	NA
2,750,001 - 3,000,000	3	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	66	50	76%
2 Bedrooms & Less	2	0	NA
3 to 4 Bedrooms	30	31	103%*
5 to 6 Bedrooms	25	18	72%
7 Bedrooms & More	9	1	11%
TOTAL*	66	50	76%

5 to 6 Bedrooms	25	18	72%
7 Bedrooms & More	9	1	11%
TOTAL*	66	50	76%
SnapStats®	February	March	Variance
SnapStats® Inventory	February 44	March 66	Variance 50%
•	•		

\$731

109%

Community DETACHED HOUSES

	Inventory	Sales	Sales Ratio
Birchland Manor	2	3	150%*
Central Port Coquitlam	3	6	200%*
Citadel	8	3	38%
Glenwood	17	7	41%
Lincoln Park	7	9	129%*
Lower Mary Hill	2	1	50%
Mary Hill	7	6	86%
Oxford Heights	8	10	125%*
Riverwood	1	4	400%*
Woodland Acres	11	1	9%
TOTAL*	66	50	76%

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

Sale to List Price Ratio

Sale Price SQFT

Days on Market

- Market Type Indicator PORT COQUITLAM DETACHED: Sellers Market at 76% Sales Ratio average (7.6 in 10 homes selling rate)
- Homes are selling on average 4% above list price

-5%

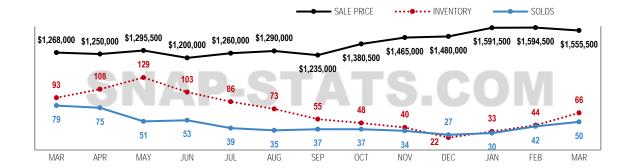
14%

\$695

104%

- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Woodland Acres and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Lincoln Park, Oxford Heights and 3 to 4 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



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MARCH 2022

Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	1	0	NA
300,001 - 400,000	3	2	67%
400,001 - 500,000	8	9	113%*
500,001 - 600,000	17	19	112%*
600,001 – 700,000	11	20	182%*
700,001 — 800,000	7	7	100%
800,001 – 900,000	4	8	200%*
900,001 - 1,000,000	7	6	86%
1,000,001 — 1,250,000	9	13	144%*
1,250,001 - 1,500,000	1	4	400%*
1,500,001 — 1,750,000	0	1	NA*
1,750,001 - 2,000,000	0	0	NA
2,000,001 - 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	68	89	131%*
0 to 1 Bedroom	18	20	111%*
2 Bedrooms	30	42	140%*
3 Bedrooms	16	22	138%*
4 Bedrooms & Greater	4	5	125%*
TOTAL*	68	89	131%*

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	0	1	NA*
Central Port Coquitlam	45	52	116%*
Citadel	4	9	225%*
Glenwood	8	11	138%*
Lincoln Park	1	0	NA
Lower Mary Hill	1	0	NA
Mary Hill	2	4	200%*
Oxford Heights	0	0	NA
Riverwood	7	12	171%*
Woodland Acres	0	0	NA
TOTAL*	68	89	131%*

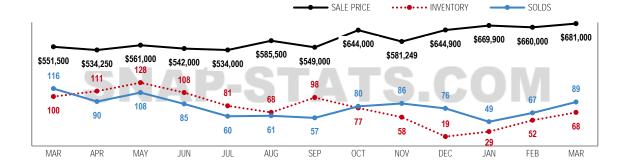
SnapStats®	February	March	Variance
Inventory	52	68	31%
Solds	67	89	33%
Sale Price	\$660,000	\$681,000	3%
Sale Price SQFT	\$663	\$686	3%
Sale to List Price Ratio	110%	107%	-3%
Days on Market	7	7	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT COQUITLAM ATTACHED: Sellers Market at 131% Sales Ratio average (13.1 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$800,000 to \$900,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Central Port Coquitlam, Citadel, Glenwood, Riverwood and all bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	2	10	500%*
1,750,001 — 2,000,000	11	4	36%
2,000,001 - 2,250,000	6	6	100%
2,250,001 – 2,500,000	3	8	267%*
2,500,001 – 2,750,000	0	3	NA*
2,750,001 - 3,000,000	5	0	NA
3,000,001 - 3,500,000	5	1	20%
3,500,001 - 4,000,000	3	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	38	32	84%
2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	13	18	138%*
5 to 6 Bedrooms	20	12	60%
7 Bedrooms & More	4	2	50%
TOTAL*	38	32	84%

Community	DETACUED	UNITCEC
COMMUNICA	DETAGRED	ロひひみにみ

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	7	2	29%
Barber Street	5	2	40%
Belcarra	1	0	NA
College Park	6	3	50%
Glenayre	1	5	500%*
Heritage Mountain	0	5	NA*
Heritage Woods	4	8	200%*
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	2	5	250%*
Port Moody Centre	12	2	17%
TOTAL*	38	32	84%

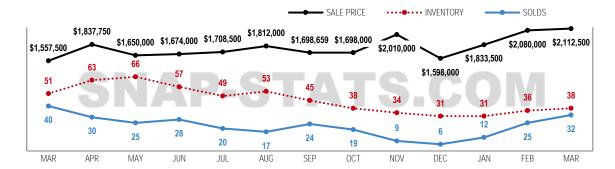
SnapStats®	February	March	Variance
Inventory	36	38	6%
Solds	25	32	28%
Sale Price	\$2,080,000	\$2,112,500	2%
Sale Price SQFT	\$745	\$678	-9%
Sale to List Price Ratio	110%	106%	-4%
Days on Market	8	8	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY DETACHED: Sellers Market at 84% Sales Ratio average (8.4 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$1.5 mil to \$1.75 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Port Moody Centre and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Heritage Woods and 3 to 4 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	0	1	NA*
400,001 - 500,000	3	3	100%
500,001 - 600,000	4	7	175%*
600,001 – 700,000	2	10	500%*
700,001 - 800,000	9	6	67%
800,001 - 900,000	15	20	133%*
900,001 - 1,000,000	3	6	200%*
1,000,001 - 1,250,000	13	10	77%
1,250,001 - 1,500,000	8	5	63%
1,500,001 — 1,750,000	1	5	500%*
1,750,001 - 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	59	73	124%*
0 to 1 Bedroom	6	13	217%*
2 Bedrooms	29	37	128%*
3 Bedrooms	20	20	100%
4 Bedrooms & Greater	4	3	75%
TOTAL*	59	73	124%*

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	7	7	100%
Glenayre	0	0	NA
Heritage Mountain	2	3	150%*
Heritage Woods	8	3	38%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	9	14	156%*
Port Moody Centre	33	46	139%*
TOTAL*	59	73	124%*

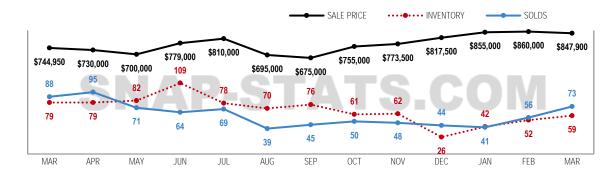
SnapStats®	February	March	Variance
Inventory	52	59	13%
Solds	56	73	30%
Sale Price	\$860,000	\$847,900	-1%
Sale Price SQFT	\$834	\$838	0%
Sale to List Price Ratio	108%	107%	-1%
Days on Market	7	8	14%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PORT MOODY ATTACHED: Sellers Market at 124% Sales Ratio average (12.4 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.25 mil to \$1.5 mil, Heritage Woods and 3 bedroom properties
- Sellers Best Bet** Selling homes in North Shore, Port Moody Centre and up to 2 bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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\$0 - 700,000	
800,001 – 900,000 0 0 NA 900,001 – 1,000,000 0 0 NA 1,000,001 – 1,250,000 1 2 200%*	
900,001 – 1,000,000 0 0 NA 1,000,001 – 1,250,000 1 2 200%*	
1,000,001 – 1,250,000 1 2 200%*	
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
1,250,001 – 1,500,000 11 13 118%*	
1,500,001 – 1,750,000 5 5 100%	
1,750,001 – 2,000,000 1 1 100%	
2,000,001 - 2,250,000 0 NA	
2,250,001 - 2,500,000 0 NA	
2,500,001 - 2,750,000 0 NA	
2,750,001 – 3,000,000	
3,000,001 - 3,500,000	
3,500,001 – 4,000,000	
4,000,001 - 4,500,000 0 NA	
4,500,001 – 5,000,000	
5,000,001 - 5,500,000	
5,500,001 - 6,000,000	
6,000,001 - 6,500,000	
6,500,001 - 7,000,000	
7,000,001 & Greater 0 0 NA	
TOTAL* 18 21 117%*	
2 Bedrooms & Less 0 NA	
3 to 4 Bedrooms 12 17 142%*	
5 to 6 Bedrooms 6 4 67%	
7 Bedrooms & More 0 NA	
TOTAL* 18 21 117%*	

SnapStats®	February	March	Variance
Inventory	12	18	50%
Solds	11	21	91%
Sale Price	\$1,499,900	\$1,430,000	-5%
Sale Price SQFT	\$701	\$608	-13%
Sale to List Price Ratio	108%	99%	-8%
Days on Market	9	7	-22%

Community DETACHED HOUSES

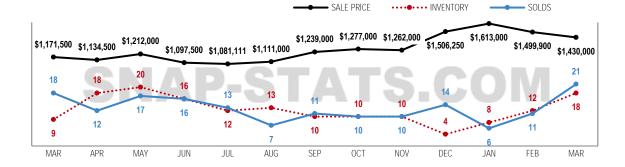
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	7	9	129%*
Mid Meadows	5	3	60%
North Meadows	1	0	NA
South Meadows	5	9	180%*
West Meadows	0	0	NA
TOTAL*	18	21	117%*

*Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS DETACHED: Sellers Market at 117% Sales Ratio average (11.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data
- Sellers Best Bet** Selling homes in Central Meadows, South Meadows and 3 to 4 bedroom properties
 **With minimum inventory of 10 in most instances

13 Month Market Trend



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SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	0	NA
300,001 - 400,000	1	0	NA
400,001 - 500,000	1	0	NA
500,001 - 600,000	2	1	50%
600,001 – 700,000	4	14	350%*
700,001 - 800,000	6	5	83%
800,001 — 900,000	1	4	400%*
900,001 - 1,000,000	0	4	NA*
1,000,001 — 1,250,000	1	0	NA
1,250,001 - 1,500,000	2	2	100%
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	18	30	167%*
0 to 1 Bedroom	2	1	50%
2 Bedrooms	5	20	400%*
3 Bedrooms	10	7	70%
4 Bedrooms & Greater	1	2	200%*
TOTAL*	18	30	167%*

	Inventory	Sales	Sales Ratio
Central Meadows	6	12	200%*
Mid Meadows	6	12	200%*
North Meadows	0	2	NA*
South Meadows	6	4	67%
West Meadows	0	0	NA
TOTAL*	18	30	167%*

Community CONDOS & TOWNHOMES

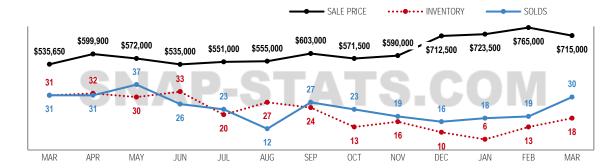
SnapStats®	February	March	Variance
Inventory	13	18	38%
Solds	19	30	58%
Sale Price	\$765,000	\$715,000	-7%
Sale Price SQFT	\$643	\$602	-6%
Sale to List Price Ratio	113%	107%	-5%
Davs on Market	8	6	-25%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator PITT MEADOWS ATTACHED: Sellers Market at 167% Sales Ratio average (16.7 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Insufficient data, however, homes with 3 bedrooms
- Sellers Best Bet** Selling homes in Central Meadows, Mid Meadows and 2 bedroom properties

13 Month Market Trend



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^{**}With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	1	0	NA
800,001 - 900,000	0	0	NA
900,001 – 1,000,000	1	2	200%*
1,000,001 — 1,250,000	24	17	71%
1,250,001 – 1,500,000	60	45	75%
1,500,001 — 1,750,000	37	32	86%
1,750,001 — 2,000,000	34	8	24%
2,000,001 – 2,250,000	6	6	100%
2,250,001 - 2,500,000	13	4	31%
2,500,001 – 2,750,000	5	1	20%
2,750,001 - 3,000,000	2	1	50%
3,000,001 - 3,500,000	2	1	50%
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	3	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	192	117	61%
2 Bedrooms & Less	10	4	40%
3 to 4 Bedrooms	97	63	65%
5 to 6 Bedrooms	73	44	60%
7 Bedrooms & More	12	6	50%
TOTAL*	192	117	61%

5 to 6 Bedrooms	73	44	60%
7 Bedrooms & More	12	6	50%
TOTAL*	192	117	61%
SnapStats®	February	March	Variance
SnapStats® Inventory	February 142	March 192	Variance 35%
Inventory	142	192	35%

\$640

111%

Community DETACHED HOUSES

	Inventory	Sales	Sales Ratio
Albion	32	11	34%
Cottonwood	19	19	100%
East Central	31	22	71%
North	1	0	NA
Northeast	1	0	NA
Northwest	15	18	120%*
Silver Valley	21	13	62%
Southwest	29	12	41%
Thornhill	4	4	100%
Websters Corners	6	4	67%
West Central	26	14	54%
Whonnock	7	0	NA
TOTAL*	192	117	61%

Market Summary

Sale to List Price Ratio

Sale Price SQFT

Days on Market

- Market Type Indicator MAPLE RIDGE DETACHED: Sellers Market at 61% Sales Ratio average (6.1 in 10 homes selling rate)
- Homes are selling on average 7% above list price

-6%

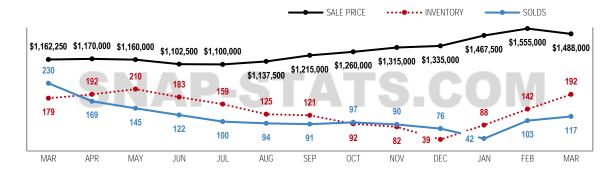
-4% 0%

- Most Active Price Band** \$1.5 mil to \$1.75 mil with average 86% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$1.75 mil to \$2 mil, Albion, Southwest and up to 2 bedroom properties
- Sellers Best Bet** Selling homes in Cottonwood, Northwest and 3 to 4 bedroom properties

\$599

107%

13 Month Market Trend



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^{*}Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

^{**}With minimum inventory of 10 in most instances

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 100,000	0	0	NA
100,001 - 200,000	0	0	NA
200,001 - 300,000	0	1	NA*
300,001 - 400,000	3	4	133%*
400,001 - 500,000	17	19	112%*
500,001 - 600,000	21	22	105%*
600,001 – 700,000	12	25	208%*
700,001 - 800,000	14	12	86%
800,001 – 900,000	18	12	67%
900,001 - 1,000,000	23	22	96%
1,000,001 — 1,250,000	8	11	138%*
1,250,001 - 1,500,000	2	1	50%
1,500,001 — 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	118	129	109%*
0 to 1 Bedroom	18	25	139%*
2 Bedrooms	34	50	147%*
3 Bedrooms	56	47	84%
4 Bedrooms & Greater	10	7	70%
TOTAL*	118	129	109%*

Community	CONDOS &	TOWNHOMES
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SnapStats®	Inventory	Sales	Sales Ratio
Albion	7	6	86%
Cottonwood	18	8	44%
East Central	49	62	127%*
North	0	1	NA*
Northeast	0	0	NA
Northwest	2	3	150%*
Silver Valley	6	8	133%*
Southwest	2	5	250%*
Thornhill	1	1	100%
Websters Corners	0	0	NA
West Central	33	35	106%*
Whonnock	0	0	NA
TOTAL*	118	129	109%*

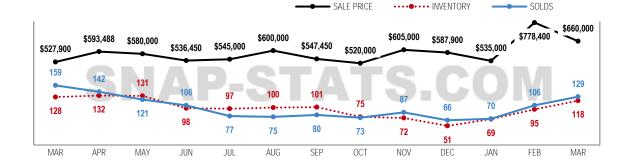
SnapStats®	February	March	Variance
Inventory	95	118	24%
Solds	106	129	22%
Sale Price	\$778,400	\$660,000	-15%
Sale Price SQFT	\$623	\$609	-2%
Sale to List Price Ratio	111%	107%	-4%
Days on Market	7	7	0%

^{*}Sales Ratio suggests market type and speed (le Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator MAPLE RIDGE ATTACHED: Sellers Market at 109% Sales Ratio average (10.9 in 10 homes selling rate)
- Homes are selling on average 7% above list price
- Most Active Price Band** \$600,000 to \$700,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Cottonwood and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in East Central, Silver Valley, West Central and up to 2 bedroom properties **With minimum inventory of 10 in most instances

13 Month Market Trend



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